



DTC ESSENTIALS



Salesforce CPQ Cloud Essentials

Pricing:

Starting at **\$9,999**

Completion Time:

4-6 Weeks

Introduction:

Salesforce CPQ Cloud enables businesses to streamline their quoting and pricing processes, ensuring accuracy and speed from lead to cash.



Benefits:

- ✓ Streamline the entire quote-to-cash cycle, improving speed and accuracy.
- ✓ Reduce pricing errors with automated rules and calculations.
- ✓ Enhance sales efficiency with guided selling and approval workflows.
- ✓ Provide customizable and professional quote documents.
- ✓ Increase deal size with intelligent cross-sell and up-sell recommendations.



Features:

- ✓ Product catalog management with bundling and configuration rules.
- ✓ Dynamic pricing models including volume discounts and promotional pricing.
- ✓ Contract management with automated renewals and amendments.
- ✓ Advanced approval workflows to ensure deal profitability.
- ✓ Native integration with Salesforce CRM for seamless data flow.



What's Included:

- ✓ CPQ software setup and system configuration.
- ✓ Creation of product rules, pricing configurations, and discount schedules.
- ✓ Customization of quote templates and contract documents.
- ✓ Integration with Salesforce CRM and other essential systems.
- ✓ Comprehensive training sessions for sales and administrative teams.



Expected Results:

- ✓ Increased quote accuracy and decreased turnaround time.
- ✓ Higher productivity in sales teams with less time spent on administrative tasks.
- ✓ Improved customer satisfaction with timely and accurate pricing.
- ✓ Enhanced revenue with optimized pricing and discounting strategies.
- ✓ Greater visibility and control over the quoting and approval processes.

Get In Touch!

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