DTC ESSENTIALS

Salesforce
Sales Cloud Essentials

Pricing:
Starting at **$3,999**

Completion Time:
4-6 Weeks

Introduction:
Salesforce Sales Cloud empowers businesses to streamline their sales processes, it centralizes all customer info and interactions, equips your team with advanced tools to manage the entire sales cycle efficiently and boosts accounts relations,

Benefits:
- ☑ Streamlines sales processes and enhances productivity.
- ☑ Get a 360° view of each customer, account or leads.
- ☑ Increases sales team collaboration and efficiency.
- ☑ Better lead nurturing and shorter sales cycles

Features:
- ☑ Accounts, Leads and opportunity management with lead scoring.
- ☑ Sales forecasting and predictive analytics for data driven decisions.
- ☑ Mobile access and integration with various sales tools.
- ☑ Capture leads from emails, website forms, social media, paid ads etc.

What's Included:
- ☑ Solution designs for sales workflow automation.
- ☑ Customizable fields, objects, reports and dashboards.
- ☑ Leads, Accounts. Contact or Product configurations
- ☑ Integrations like email and territory management.
- ☑ User adoption training session

Expected Results:
- ☑ Higher conversion rates from leads to sales.
- ☑ Shortened sales cycles.
- ☑ Improved sales rep productivity.
- ☑ Get rid of manual data entry excel sheets

Get In Touch!

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