



# Salesforce Managed Service

## PACKAGE FEATURES

- Monthly billing based on hours utilization
- Utilized Unused hours into next month subscription.
- Instant Access to our Salesforce team holding 100+ certifications
- Option to cancel with in first three months.
- Dedicated account manager
- Full payment and Referral discounts up to 30%

Each **Salesforce** Task Sorted And All The Gas Work Removed With **Industry** And **Cross-Cloud** Experts At Your Service.

### CONSULTING & BEST PRACTICE ADVISORY

- ✔ Expert advice on Salesforce strategy and optimization.
- ✔ Best practices for CRM implementation and user adoption.
- ✔ Custom solutions for specific business needs and team challenges
- ✔ Business analytical service
- ✔ Hours Allocation Suggestion: **20-40 hours/month.**



### PLATFORM DEVELOPMENT

- ✔ Custom Salesforce application development and AppExchange
- ✔ Feature development and enhancements.
- ✔ Automation of business processes.
- ✔ Hours Allocation Suggestion: **40-50 hours/month.**



### ADMINISTRATION SERVICES

- ✔ Uninterrupted business processes
- ✔ Regular system audits and health checks.
- ✔ User management and security settings.
- ✔ Data management and cleanup.
- ✔ Resolving bugs and system issues
- ✔ Hours Allocation Suggestion: **50-60 hours/month.**



### INTEGRATION SERVICES

- ✔ Integrating Salesforce with other business systems.
- ✔ API development for custom integrations.
- ✔ Ensuring seamless data flow between systems.
- ✔ Hours Allocation Suggestion: **10-20 hours/month.**



### CUSTOM DEVELOPMENT

- ✔ Tailoring Salesforce to fit unique business processes.
- ✔ Creating custom fields, objects, and layouts.
- ✔ Developing custom reports and dashboards.
- ✔ System evaluations and enhancements
- ✔ Hours Allocation Suggestion: **20-40 hours/month.**



### TRAINING AND ENABLEMENT

- ✔ Comprehensive training sessions for teams.
- ✔ Ongoing support and troubleshooting.
- ✔ Regular updates on new features and functionalities.
- ✔ Hours Allocation Suggestion: **10-20 hours/month.**



### FLEXIBLE UTILIZATION

- ✔ Clients can choose how to allocate their monthly hours across these services.
- ✔ The package allows for flexibility; clients can adjust their hour allocation based on changing needs.
- ✔ Monthly billing based on hours utilization and unused hours can roll over to the next month.



### ADDITIONAL BENEFITS

- ✔ Regular monthly reviews to adjust and optimize service utilization.
- ✔ Salesforce performance evaluation
- ✔ Platform Health & Security Assessments
- ✔ Salesforce Releases & Updates



### CONSULTING & BEST PRACTICE ADVISORY

- ✔ Businesses looking for comprehensive, flexible Salesforce support.
- ✔ Companies needing a blend of Salesforce Services and cross clouds experts.
- ✔ Organizations seeking to maximize their Salesforce investment.



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